



A-Z PARTNERSHIP
PROGRESS THROUGH CHANGE

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A-Z PARTNERSHIP
FITTINGS, FURNITURE AND EQUIPMENT SPECIALISTS
FOR EDUCATION AND INDUSTRY

IN PARTNERSHIP WITH CONSTRUCTION

FF&E EXPERTISE IN PARTNERSHIP WITH CONSTRUCTION SPECIALISTS

YOUR FF&E SOLUTION



BID DEVELOPMENT

consultancy

EXPERT ADVICE ON FF&E REQUIREMENTS

- ALL-PARTY LIAISON
- AUTHORITY AND DFES SPECIFICATIONS MAINTAINED
- PRODUCT SOURCING
- INNOVATION IN DESIGN
- LIFE-COST INDEX RECOGNITION
- EXEMPLAR DESIGNS
- INTEGRATED PRESENTATION MATERIAL
- PROJECT-SPECIFIC PRODUCT CATALOGUE
- FULL BID SUPPORT

management

PROJECT MANAGEMENT

- PROGRAMME IDENTIFICATION
- PLANNING AND PROGRAMME FLEXIBILITY
- SITE SURVEY
- INSTALLATION MANAGEMENT
- ON-SITE LOGISTICAL SUPPORT
- ENVIRONMENTALLY CONSCIOUS WASTE DISPOSAL
- BUDGET AND COST CONTROL

BID SUCCESS



FF&E REALISATION

PROJECT COMPLETION



PROJECT IMPLEMENTATION

management

DEFINE SPACE-SPECIFIC DETAIL

- SPACE-SPECIFIC DESIGN USING RDS
- COLLATION OF PRODUCT SAMPLES
- ADDED VALUE DEMONSTRATION
- CONFIRM PRODUCT SUITABILITY TO CLIENT SATISFACTION
- CHALLENGE SUPPLY CHAIN COSTS



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